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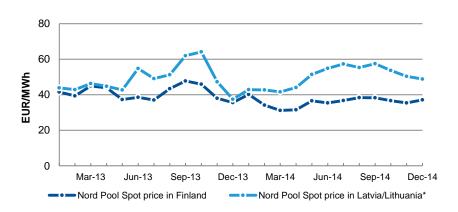
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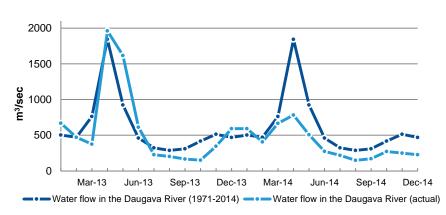


# Due to cross-border transmission capacity constraints, decrease of Nord Pool Spot prices in the Nordic countries does not foster price decline in Latvia

## Low electricity price in the Nordic countries



### Low water inflow in the Daugava River



#### Main facts - 2014

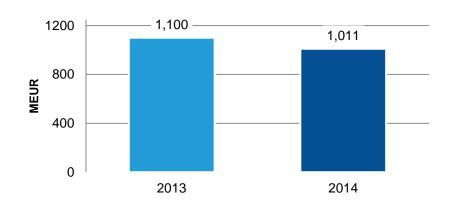
- Nord Pool Spot price decreased by 13% in Finland and Estonia (36.0 EUR/MWh and 37.6 EUR/MWh respectively), while it increased by 2% in Latvia/Lithuania (50.1 EUR/MWh)
- Launch of EstLink-2 allayed price differences between the Nordic countries and Estonia
- The Daugava River water inflow lowest since
   1976 output at Daugava HPPs decreased by
   32 %
- In 2014, natural gas price in Latvia remains high (35.7 EUR/MWh) – it gradually starts to decline
- Since mid-2014, Latvenergo Group trades all of its generated electricity on Nord Pool Spot exchange

<sup>\*</sup> Nord Pool Spot Latvia bidding area was opened on 3 June 2013. In 2014, electricity prices in Latvia and Lithuania bidding areas were equal 99.9% hours

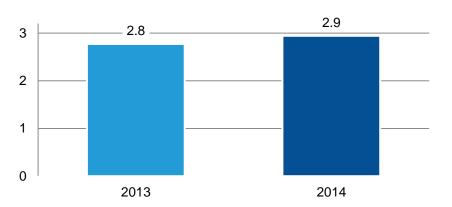


# Key financial figures

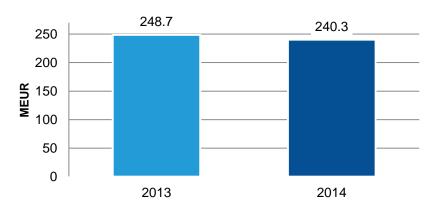
#### Revenue



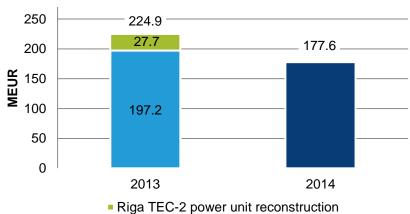
### Net debt / EBITDA



#### **EBITDA**



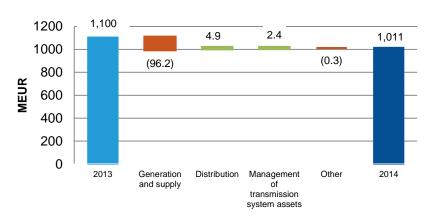
### Investments





## Financial results

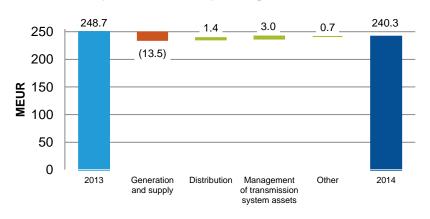
### Revenue dynamics by segment



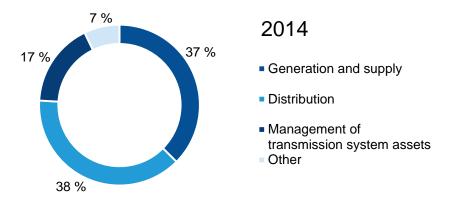
#### EBITDA - 240.3 MEUR

- EBITDA mainly affected by lower output at Daugava HPPs
- Lower revenues of generation and supply segment due to change in mandatory procurement accounting principles\* as of 1 April 2014
- EBITDA margin 24 % (2013: 23 %)

### EBITDA dynamics by segment



### Weight of EBITDA by segment



<sup>\*</sup> Along with Energijas publiskais tirgotājs AS entrance into operation as of 1 April 2014, mandatory procurement PSO fee revenues are not recognized in the revenue



# Generation and supply

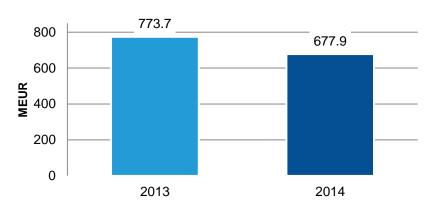








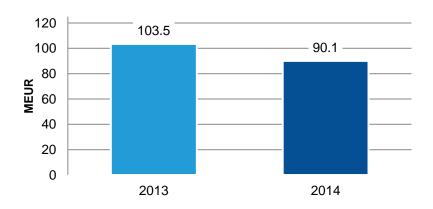
### Segment revenue



# The largest segment of the Group

- Decrease in revenues is determined by change in mandatory procurement accounting principles\*
- EBITDA of the segment was negatively affected by lower output at Daugava HPPs
- Lost revenues due to electricity supply at the regulated tariff in Latvia (48.2 MEUR)

## Segment EBITDA



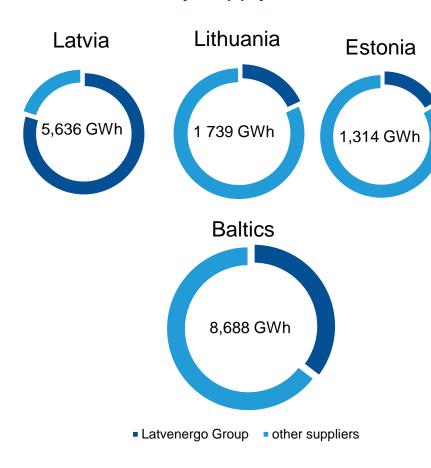
<sup>\*</sup> Along with Energijas publiskais tirgotājs AS entrance into operation as of 1 April 2014, mandatory procurement PSO fee revenues are not recognized in the revenue



# More than 1/3 of electricity supplied outside Latvia

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### Retail electricity supply



#### The leading electricity supplier in the Baltics

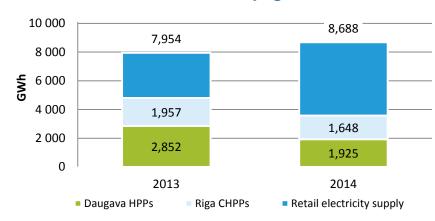
- Retail electricity supply has been increased by 9 % despite a decline in the Baltic electricity consumption by 1 %
- More than 1/3 of retail electricity supply in Lithuania and Estonia
- The number of customers in Lithuania and Estonia reached approximately 34 thousands, retail electricity supply was increased almost by a half
- 80% of the retail electricity supply were supplied on the open electricity market in the Baltics, while 20% – at the regulated tariff in Latvia
- Since 1 January 2015, the electricity market is open for households in Latvia



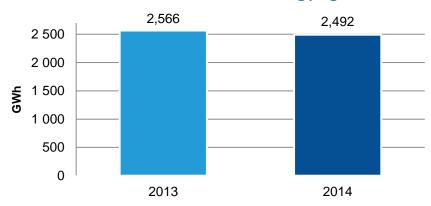
# Effective and balanced generation sources



### 3,625 GWh of electricity generated



### 2,492 GWh of thermal energy generated



# Uncommonly low water inflow in the Daugava River

- The Daugava River water inflow was the lowest since 1976 – output at Daugava HPPs decreased by 32 %
- Along with the change in support scheme, Riga CHPPs do not receive compensation for natural gas and other variable costs
- Riga CHPPs operations adjusted to the market conjuncture effectively planning operating modes and fuel consumption
- Subsidised Energy Tax introduced in 2014 decreases support received by Latvenergo Group

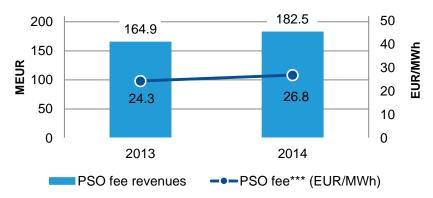


# Mandatory procurement does not affect the results

# Uncollected PSO fee income recognised in the assets

		2014	2013	Δ	Δ, %
Mandatory procurement PSO fee income (net)*	MEUR	182.5	164.9	17.6	11%
State subsidy	MEUR	29.3	0.0	29.3	-
Mandatory procurement expenditures**:	MEUR	(245.7)	(209.9)	(35.8)	(17%)
Cogeneration after SET	MEUR	(136.7)	(135.9)	(8.0)	(1%)
Renewable energy resources SET	MEUR	(78.8)	(74.0)	(4.8)	(6%)
SET	MEUR	(30.3)	0.0	(30.3)	-
Change in liabilities of accrued compensable mandatory procurement PSO fee	MEUR	(29.1)	45.0	(74.1)	(165%)
Unsettled revenue on mandatory procurement PSO fee recognised as assets	MEUR	63.1	0.0	63.1	-

#### **PSO** fee



#### Balanced PSO fee revenues and costs

- As of 1 April 2014, the public trader functions are performed by Energijas publiskais tirgotājs AS
- To limit the increase of mandatory procurement PSO fee, in 2014, a grant of EUR 29.3 million has been received
- As of 1 January 2014, along with introduction of SET, EUR 30.3 million were withheld from mandatory procurement payments to generators and transferred into the State Budget
- Uncollected PSO fee income recognised in the balance sheet – 63.1 MEUR
- PSO fee revenue increase was determined by the average PSO fee increase

<sup>\*\*\*</sup> Weighted average during the period



<sup>\*</sup> Mandatory procurement PSO fee income - PSO fee income subtracting mandatory procurement administrative costs

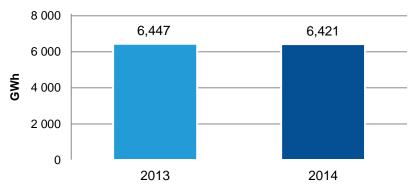
<sup>\*\*</sup> Mandatory procurement expenditures – costs of electricity purchased within the mandatory procurement and guaranteed fee for electrical capacity installed at power plants minus revenues from sale of purchased electricity on the Nord Pool Spot exchange

# Investments in distribution assets reached EUR 100 million

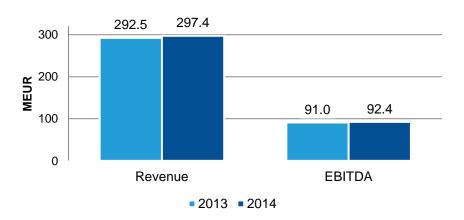




# Distributed electricity has not changed significantly



### Revenue and EBITDA increase by 2 %



### Decreased electricity losses

- Positive impact on the results due to revenue increase by 2% and lower electricity losses (-15 GWh)
- The amount of cleared electricity rights-of-way, poles replaced and wires adjusted was significantly increased
- The distribution asset value increased by 2 % due to investments

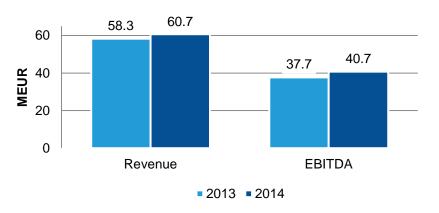


# Transmission system assets – gradually improving returns





#### EBITDA incresed by 8 %



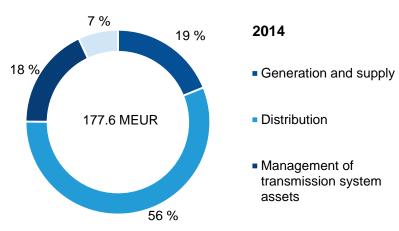
#### Return on transmission system assets – 3.8 %

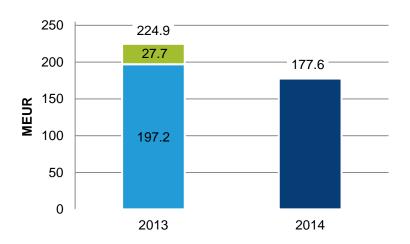
- Positive impact on profitability due to a gradual inclusion of the value of regulatory asset revaluation reserve into the lease
- Transmission system asset value increased by 2 % due to investments
- As of 1 January 2015, the transmission system operator Augstsprieguma tīkls AS took over transmission system asset construction and maintenance functions from Latvijas elektriskie tīkli AS. The take-over has no negative impact on the profit
- As a result of Latvijas elektriskie tīkli AS restructuring, 430 employees were transferred, decreasing the total number to 13 employees



# Completed construction of Kurzeme Ring second stage

#### Investments in network assets - 74 %





Riga TEC-2 power unit reconstruction

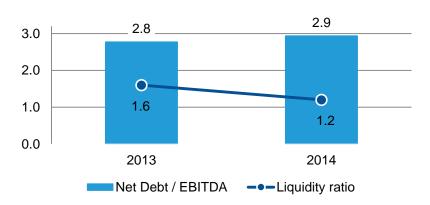
### Investment projects

- NordBalt 02 -330kV, Kurzeme Ring:
  - total costs ~220 MEUR
  - completion in 2019
  - finished construction of 330 kV connection line Grobina-Ventspils
  - line connection Ventspils-Tume-Rīga, the final stage of the project, included in the indicative funding allocation list of the EC
- Daugava HPPs hydropower unit reconstruction:
  - estimated costs > 200 MEUR
  - completion in 2022
  - contracts for reconstruction of two Plavinas HPP and three Kegums HPP hydropower units have been concluded
- Along with the completion of the Riga TEC-2 second power unit reconstruction project in late 2013 and lower investments during the final stage of *Grobina-Ventspils* line connection construction, total investments decreased in 2014

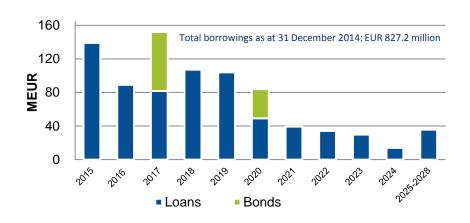


# Funding of 250 MEUR has been raised

#### Sufficient liquidity ratios



### Debt repayment schedule



### Diversified borrowing sources

- Total amount of bonds issued exceeds 100 MEUR
- We source borrowed capital in a timely manner to ensure the required funding for investment programme of the following years and debt repayment in the due term
- In late 2014, loans from commercial banks and EIB were attracted – 150 MEUR and 100 MEUR respectively
- Equity 58 % of total assets
- In early 2015, the rating agency Moody's Investors Service has upgraded credit rating – Baa2 (stable)



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# Izmantotie saīsinājumi

EIB – European Investment Bank

HPPs – Hydropower plants

IFRS – International Financial Reporting Standards

PSO fee – Public service obligation fee

Riga CHPPs – Riga combined heat and power plants

Riga TEC-2 – Riga 2<sup>nd</sup> combined heat and power plant

SET – Subsidised Energy Tax



# Consolidated income statement \*

	2014	2013
	EUR'000	EUR'000
Revenue	1,010,757	1,099,893
Other income	5,273	4,050
Raw materials and consumables used	(617,891)	(701,453)
Personnel expenses	(97,983)	(95,074)
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	(190,989)	(187,603)
Other operating expenses	(59,906)	(58,722)
Operating profit	49,261	61,091
Finance income	3,004	4,529
Finance costs	(20,380)	(17,840)
Share of profit / (loss) of associates	(357)	1,061
Profit before tax	31,528	48,841
Income tax	(1,782)	(2,692)
Profit for the year	29,746	46,149



# Consolidated statement of financial position \*

	31/12/2014	31/12/2013
	EUR'000	EUR'000
ASSETS		
Non-current assets		
Intangible assets and property, plant and equipment	3,079,327	3,097,905
Investment property	1,343	1,473
Investments in associates and other financial investments	41	41
Investments in held-to-maturity financial assets	28,528	28,588
Other non–current receivables	14	57
TOTAL non-current assets	3,109,253	3,128,064
Current assets		
Inventories	22,560	21,634
Trade receivables and other current receivables	249,155	161,560
Current financial investments	<del>-</del>	8,060
Derivative financial instruments	_	617
Cash and cash equivalents	121,011	255,423
TOTAL current assets	392,727	447,294
TOTAL ASSETS	3,501,979	3,575,358
EQUITY		
Share capital	1,288,446	1,288,011
Reserves	645,829	652,418
Retained earnings	79,950	74,832
Equity attributable to equity holders of the Parent Company	2,014,225	2,015,261
Non–controlling interests	6,531	6,453
TOTAL equity	2,020,756	2,021,714
LIABILITIES		
Non-current liabilities		
Borrowings	688,296	805,192
Deferred income tax liabilities	267,938	269,116
Provisions	15,588	15,597
Derivative financial instruments	11,698	6,238
Other liabilities and deferred income	177,073	170,152
TOTAL non-current liabilities	1,160,593	1,266,295
	,,,	.,200,200
Current liabilities		
Trade and other payables	172,850	130,670
Borrowings	138,925	139,483
Derivative financial instruments	8,855	17,196
TOTAL current liabilities	320,630	287,349
TOTAL liabilities	1,481,223	1,553,644
TOTAL EQUITY AND LIABILITIES	3,501,979	3,575,358



# Consolidated statement of cash flows \*

	2014	2013
	EUR'000	EUR'000
Cash flows from operating activities		
Profit before tax	31,528	48,84
Adjustments:	·	,
- Amortisation, depreciation and impairment of non-current assets	193,459	190,67
- Net financial adjustments	9,503	20,530
- Other adjustments	199	217
Operating profit before working capital adjustments	234,689	260,259
Increase in current assets	(127,432)	(9,164
Increase / (decrease) in trade and other payables	52,284	(64,800
Cash generated from operating activities	159,541	186,295
Interest paid	(20,915)	(24,350
Interest received	2,482	2,36
Income tax paid	(5,779)	(17,766
Net cash flows from operating activities	135,329	146,540
Cash flows from investing activities  Purchase of intangible assets and property, plant and equipment  Proceeds from sales of investments	(177,988) 5,779	(209,812
Proceeds from sales of investments	5,779	-
Proceeds on financing from EU funds and other financing	2,161	10,138
Proceeds from redemption of held-to-maturity assets	60	60
Net cash flows used in investing activities	(169,988)	(199,614
Cash flows from financing activities		
Proceeds from issued debt securities (bonds)	<del>-</del>	84,835
Proceeds from borrowings from financial institutions	22,600	117,300
Repayment of borrowings	(139,695)	(105,174
Dividends paid to non-controlling interests	(1,197)	(313
Dividends paid	(12,649)	(30,644
Dividends paid Dividends received from associates	(12,649) 1,924	
<u>'</u>	,	
Dividends received from associates	1,924	-
Dividends received from associates  Received government grant for mandatory procurement public service obligation costs compensation  Net cash flows used in financing activities	1,924 29,264 <b>(99,753)</b>	66,004
Dividends received from associates  Received government grant for mandatory procurement public service obligation costs compensation	1,924 29,264	(30,644 - - - 66,004 12,93( 242,493

